



**David Kindon**  
**B.Ec(ANU)**  
**M.Communication(Griffith)**  
**M.App.Innovation & Entrepreneurship(Adelaide)**

**Leadership, Communications, Innovation, Entrepreneurship,  
Strategy Planning, Stakeholder Engagement, Negotiation,  
Advocacy**

### Objective

After a career in Canberra in high level association management and advocacy I took a break to update my knowledge. This is now complete with the conferral of two Masters Degrees. In doing so I developed an appetite to use my full portfolio of skills in an appropriate senior position.

### Skills

I am a self-aware, creative person with a passion for innovative leadership.

In my career I have experienced leadership in diverse environments including the Navy, key national industry bodies and my own public affairs consultancy. Effective communication has always been at the forefront of my skills. I am a quick learner and possess the ability to succinctly describe complex issues.

More recently I have expanded my knowledge and capacity to manage projects and engage with Stakeholders.

### Experience – Highlights

**Commanding Officer HMAS BARRICADE • Royal Australian Navy • 1968-69**

Commissioned ATTACK CLASS Patrol Boat took charge from the Shipbuilders on behalf of the Navy and joined the Inshore Squadron in Sydney – Age 23

**Divisional Director • Royal Australian Institute of Architects • 1972-81**

Established RAI Information Division for the promotion and marketing of architectural services. Wrote four-volume guide *Marketing of Architectural Services*.

**National Executive Director • Pharmacy Guild of Australia • 1981-84**

Selected as PGOA ED at age 36. Successfully initiated and implemented the Guild's *Pharmacy Legislative Action Plan (PLAN)* in the 1983 federal election.

**Partner • The Rowland Company • 1984-88**

Established health care advocacy within The Rowland Company in Canberra. Won tender for the rebranding and launch of *Worksafe Australia*. Guest speaker at AMA Summer Leadership Camps for doctors, Sole Judge of AMA Stated Branch Lobbying Awards for eleven years.

**Managing Director • Client Solutions Pty Ltd • 1988-2008**

Created Client Solutions Pty Ltd in Canberra, a *Research-based Public Affairs Consultancy*. Established two medical industry associations within Client Solutions and acted as their CEO. Lead negotiator for over \$10 billion Medicare outlays on behalf of the two industries. Won tender for the creation and launch of the Therapeutic Goods Administration *Complementary Medicines Division*.

**Founder and CEO • The Australian Association of Pathology Practices • 1988-2008**

**Founder and CEO • The Australian Diagnostic Imaging Association • 2000-04**

**Chair • Council of Small Business Organisations of Australia (COSBOA) • Circa 1986**

**Member, Golden Key International Honour Society • 2017**

### Referees

Mr Francis Sullivan

Ms Kate Carnell

Dr Bill Coote

## Tertiary Education

Bachelor of Economics • 1975 • Australian National University

Majors in Economics and Political Science. Course details no longer available

Master of Communication • July 2015 • Griffith University

Unit Code	Unit Name	Result
COM110	Communications Analysis	D
COM120	Visual Culture	HD
COM100	Communication and Public Value	HD
COM130	Public Writing	HD
COM150	Media Ethics	HD
COM170	Communications Project 1	C
COM180	Communications Project 2	D
COM160	New Media Theory	HD

Master of Applied Innovation and Entrepreneurship • 2019 • University of Adelaide

Unit Code	Unit Name	Result
7039OL	Leadership of Organisations	D
5021OL	Applied Project Management 1	D
7039OL	Business Research Methods	HD
5018OL	Opportunity Assessment	D
7059OL	Project and Innovation – Finance and Accounting	D
7060OL	Marketing Technology and Innovation	D
7022OL	Innovation and Creativity	HD
5016OL	Entrepreneurship and Innovation	D
5029EX	Project in Entrepreneurship	HD

## Attachments

Survey of Politicians' Lobbying Preferences

Pocket Guide to Advocacy

Pocket Guide to Parliamentary Committees

Research Report "The phenomenon of the aged entrepreneur emerging from retirement"

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